



CORPORATE BROCHURE

COMMITTED TO
EXCELLENCE



FOREWORD

FROM THE CHIEF OPERATING OFFICER

Partners in Our Customers' Success

At Kirby, we understand the complex challenges that our customers face as they conceptualize, plan and execute their building projects. We also know how important it is to get it right the first time. As a leader in the industry, our experienced and dedicated team provides clients with innovative and proactive engineering solutions, adding value from start to finish.

We work with clients globally and have an extensive presence in the Middle East, Far East, South East Asia, the Indian sub-continent, Africa and Europe. With an annual capacity of over 400,000 MT and over 40 years of experience in Pre-Engineered Steel Building (PEB) design and manufacturing, Kirby has a proven track record of managing projects of any size or scope.

We see ourselves as partners in our customers' success, with a distinct and important role to play. Whether we are customizing engineering designs, creating precision drawings, providing efficient project planning, manufacturing, quality systems, or using SAP to track inventories and meet deadlines, our goal is always the same: to exceed our customers' expectations, every time.

At Kirby, we provide more than just steel structures; we deliver complete building solutions.

Samir Kasem
Chief Executive Officer
Alghanim Industries



Come, see the Kirby difference.

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COMPANY PROFILE

Kirby Building Systems, established in 1976, is a global leader in the design and manufacturing of Pre-Engineered Steel Buildings and Steel Structures, offering customers a wide range of customized, cost-effective steel building solutions. Kirby's global spread extends across the World with production capacity of over 400,000 MT annually, operations across 70 countries and workforce of 4,000 people.

Kirby is among the World's top Pre-Engineered Steel Building companies. Kirby globally offers one of the most comprehensive product portfolios ranging from Pre-Engineered Steel Building, Structural Steel and related products. Kirby offers a broad array of steel building products that cover applications in major market segments including Heavy & Medium Industries, Retail & Logistics, Automobile, General Engineering, Infrastructure, Commercial/High-Rise Buildings, Warehouse, Oil and Gas and Leisure Structures.

Our commitment to excellence provides unmatched product quality, coupled with speed, safety and superior sales services.



VISION

To be recognized as the global leader for the design, manufacture, supply and erection of Pre-Engineered Steel Buildings (PEB) and Structures.

MISSION

Kirby will achieve this vision by consistently delivering high-quality products to our customers, accompanied by personalized service and a commitment to excellence.

VALUES

- ***Straight-talking:*** We encourage open debate where the best ideas win.
- ***Customer centric:*** We put our customers at the center of our focus and initiatives with the objective of providing them with unmatched levels of services and products.
- ***Teamwork:*** We actively share information and ideas, enthusiastically working to make those around us better.
- ***Diversity and respect:*** The diversity of our workforce is an asset and we treat everyone with dignity and respect regardless of status, gender, education, ethnicity or religion.
- ***Empowerment:*** We empower people to make decisions with a bias for action.
- ***Employees as core assets:*** We believe that our employees are our most valuable resource, and do whatever it takes for their continuous training, development and motivation.
- ***Meritocracy:*** The rewards and career advancements of our people are based on their performance and capabilities, not on their wasta (influence).

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MILESTONES & ACHIEVEMENTS

Kirby is known for its cutting-edge world class practices, quality standards, and its center of excellence. All of which in multiple years were recognized and awarded by our clients and their testimonials as well as many agencies and communities around the world.

1976

First Kirby plant starts production in Kuwait. Annual production capacity 100,000 MT.

2000

Inauguration of Hyderabad Plant. Annual production capacity 100,000 MT.

2006

Inauguration of Haridwar Plant. Annual production capacity 100,000 MT.

2007

Inauguration of Ras Al Khaimah Plant - UAE. Annual production capacity 75,000 MT.

2008

Kirby is the first PEB company in India. Bagged world's largest PEB order at a single location from Renault-Nissan.

Mission 2020

To establish new global benchmarks in the design and manufacture of steel building solutions, both in PEB and Structural Steel, while consistently providing our customers with exceptional customer service.

2008

Kirby India is the first PEB company to obtain FM Approved Certification for its KSS-600 (Kirby Standing Seam) roofing system

2009

Inauguration of Kirby Vietnam Plant. Annual production capacity 40,000 MT.

2010

Kirby India Celebrates its 10th Anniversary

2013

Kirby commissions Global Centre of Engineering Excellence in India

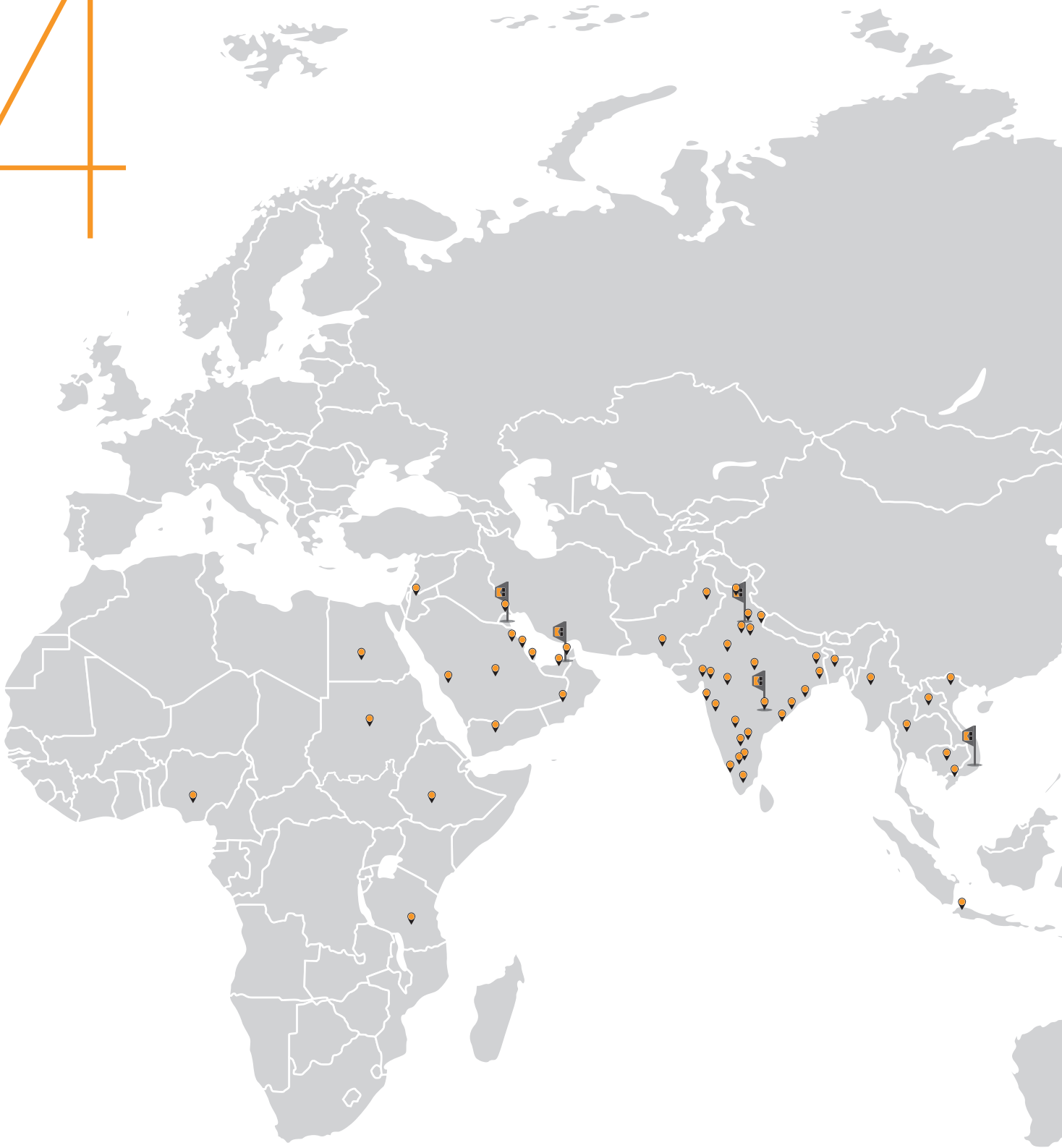
2016

Kirby MEA Celebrates its 40th Anniversary

2017

Kirby India bags order for 2B+G+18 floors Commercial Building.

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NETWORK



MANUFACTURING LOCATIONS

Kuwait

📍 Mina Abdullah

UAE

📍 Ras Al-Khaimah

India

📍 Hyderabad

📍 Haridwar

Vietnam

📍 Ho Chi Minh

KIRBY REGIONS

GCC

Middle East

India

Africa

South East Asia

Europe & CIS Countries

NETWORK

📍 Sales Offices - 70

📍 Certified Builders - 300 across
6 Regions

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MANUFACTURING FACILITIES

Kirby Building Systems is the first company to introduce Pre-Engineered Steel Buildings technology in Middle East region in 1976 and later in India in 1999. We are proud to say that we have delivered the World's largest Pre-Engineered Steel Building - some things that shows the edge we have over our competition. All our manufacturing facilities are ISO 9001 certified. Kirby has commissioned its PEB construction plant in 2008 to cater to the South East Asian region.



Mina Abdullah, Kuwait Plant

100,000 MT Annual Capacity



Hyderabad, India Plant

100,000 MT Annual Capacity



Haridwar, India Plant

100,000 MT Annual Capacity



Ras Al-Khaimah, UAE Plant

75,000 MT Annual Capacity



Ho Chi Minh, Vietnam Plant

40,000 MT Annual Capacity





6 PRODUCTS & SERVICES

PEB - PRE-ENGINEERED STEEL BUILDING

Pre-Engineered Steel Building is a steel structure built over a structural concept of primary members, secondary members, and the cover sheeting connected to each other. The structural members are custom designed to be lighter in weight and high in strength. It can be fitted with different structural additions like trusses, mezzanine floors, fascia, canopies and crane systems as per user requirements. Pre-Engineered Steel Buildings are ideal for use in nonresidential, wide span low rise buildings. Among the advantages of PEB is lower cost, consistent quality control, durability, longevity, environmentally friendly and faster delivery to name a few. PEB buildings are used for diverse applications such as Factories, Warehouses, Offices, Shopping malls, Aircraft Hangars, Schools, Hospitals, Shipyards, Metro Stations, community buildings and several more.

As a leading PEB manufacturer, Kirby provides the complete service of engineering and fabrication thus ensuring better quality control at every stage of the process.

STRUCTURAL STEEL

Kirby designs & supplies customized workshop fabricated Hot Rolled & Welded steel structures for Structural Steel applications such as Heavy Industries, Power Plants, Oil & Gas, Petrochemical Industry, high-rise/commercial buildings, airports and other specialized structures. We are one of the most innovative steel structures fabricators and are always looking to enhance our range of products and

services including project execution.

COLD ROLL FORMED STEEL BUILDING

Cold Formed Steel members and other products are thinner, lighter, and easier to produce, and typically cost less than their hot-rolled steel members. Cold-formed steel offers versatility in building because of its lightweight and ease of handling and use. Cold Formed Steel Structures framing provides builder and consumers flexibility in design option which cannot be economically accommodated using traditional framing materials.

STORAGE SOLUTIONS

Storage Solutions help in providing effective storage to customers through maximum storage capacity with optimal floor utilization. Kirby designs & supplies steel racking systems to store materials (with or without pallets) as part of warehouse material handling storage system. These are an essential and ubiquitous element in most modern warehouses, manufacturing facilities, retail centers, and other storage and distribution facilities. Kirby product range conforms to modern modular European design.

ERECTION AND TECHNICAL ADVISORY SERVICES

Kirby has over 300 certified builders Worldwide. They have undergone intensive training on erecting buildings of varying complexity and for different applications. Kirby Certified Builders are highly competent and offer skilled expertise to clients. The local Kirby Certified Builder offers comprehensive services from construction to complete turnkey solutions.

Kirby provides extensive technical advisory services to its clients - from selection of appropriate structures and economic design to adaptation of local building codes. To ensure excellent quality and customer satisfaction, Kirby's Technical Service representatives regularly monitor and supervise the project till completion.


PRE-ENGINEERED STEEL
BUILDINGS

STRUCTURAL STEEL

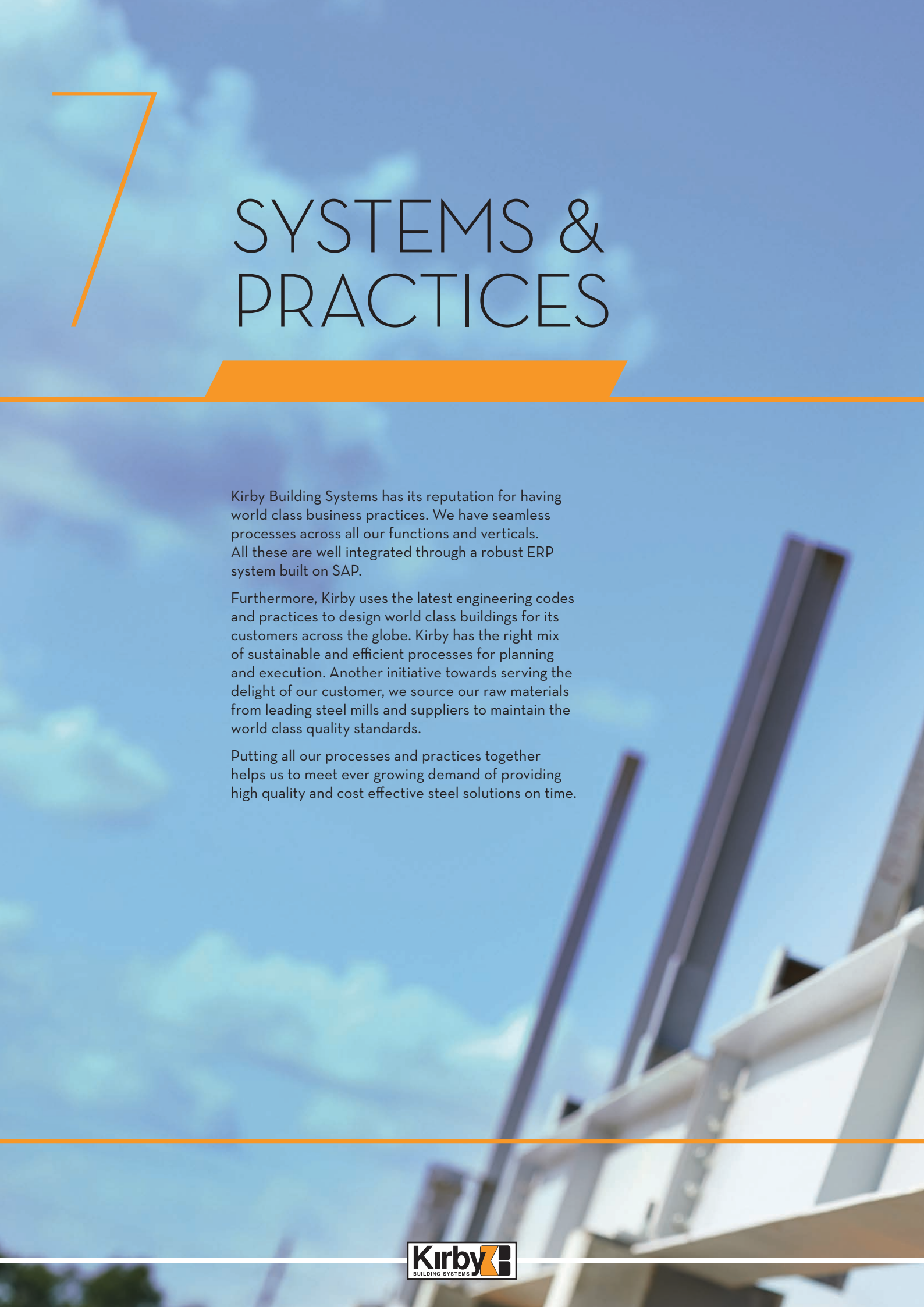
COLD ROLL FORMED STEEL
BUILDING

STORAGE SOLUTIONS

ERECTION AND TECHNICAL
ADVISORY SERVICES



SYSTEMS & PRACTICES



Kirby Building Systems has its reputation for having world class business practices. We have seamless processes across all our functions and verticals. All these are well integrated through a robust ERP system built on SAP.

Furthermore, Kirby uses the latest engineering codes and practices to design world class buildings for its customers across the globe. Kirby has the right mix of sustainable and efficient processes for planning and execution. Another initiative towards serving the delight of our customer, we source our raw materials from leading steel mills and suppliers to maintain the world class quality standards.

Putting all our processes and practices together helps us to meet ever growing demand of providing high quality and cost effective steel solutions on time.



KIRBY CENTER OF ENGINEERING EXCELLENCE

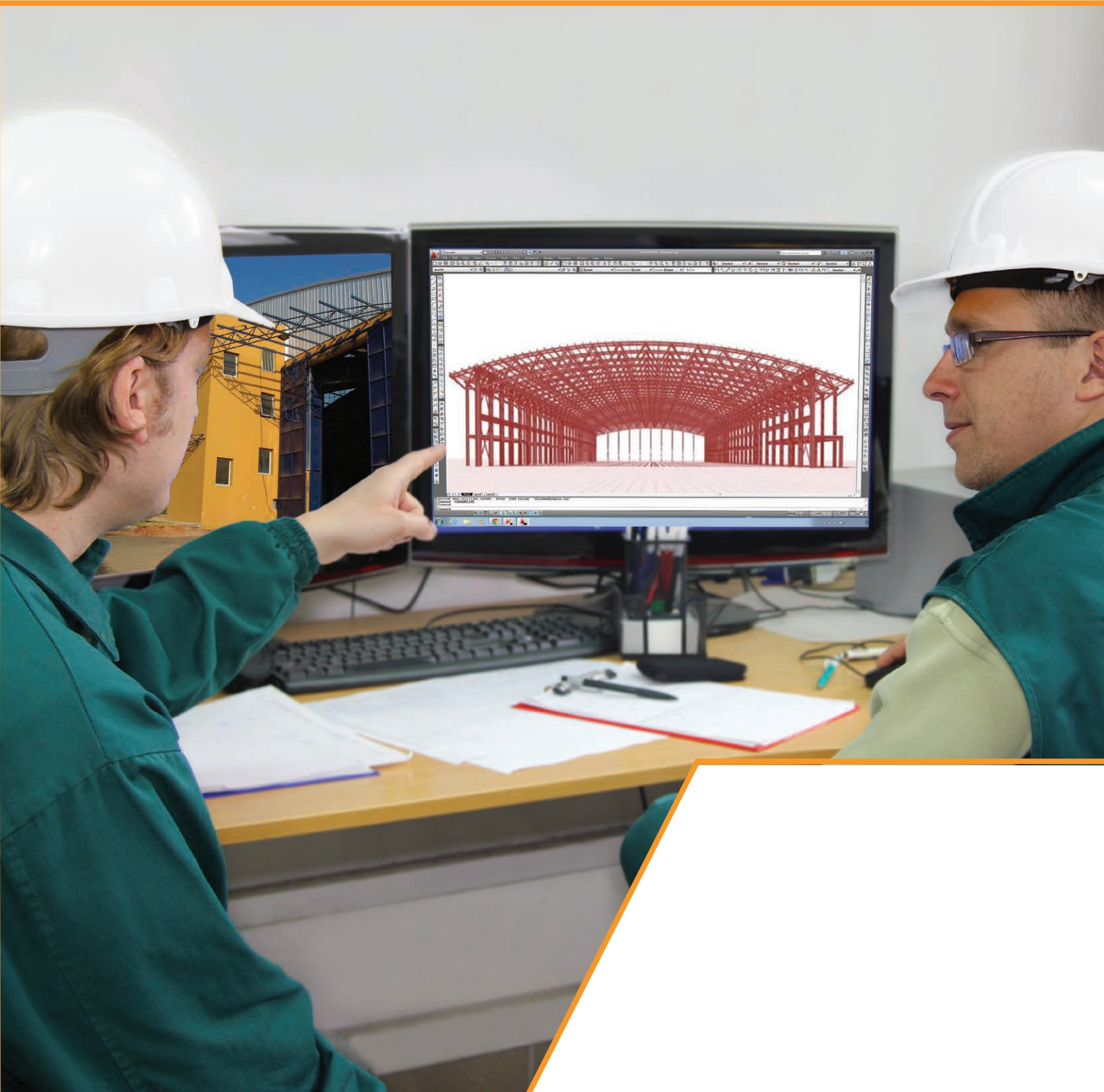
Kirby Building Systems' Engineering Center of Excellence is a world-class research and development center to enhance the company's expertise in steel for its wide range of customized and innovative products – Pre-Engineered Steel Buildings, Structural Steel and Storage Solutions.

The center provides leadership, best practices, research, support and training in focused areas to revitalize the existing products and also develop new expertise in steel.

The center addresses the significant engineering challenges associated with designing these structures to help the world develop sustainable innovations.

All the buildings are custom designed using the latest domestic / international codes and standards such as MBMA, AISC, AISI, IS, ES, BS and AWS which are most optimized & economical in nature able to meet all the customer needs. The design and detailing process is carried out using sophisticated software packages.

The centre of excellence, located in India, consists of more than 500 highly experienced structural engineers with industry domain knowledge to cater to the company's various requirements across the globe. This team ensures that all the customers receive the best of the product with very high value and minimal risk and maximize the return on investment to derive most of the benefits in each and every step of the project.



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LANDMARK PROJECTS



Cargill Factory, India



32 Industrial Workshop Units for QDB, Qatar



Fast Track Display, UAE

FACTORIES & WORKSHOPS



Imerys Al Zayani Fused Minerals Factory, Bahrain



Craftsman Automation, India



Renault Nissan Factory, India



Arwa Printing Press, Kuwait



Al Khalij Cement Plant, Qatar



BASF Catalysts, India



Kewpie Factory, Vietnam

WAREHOUSES



Ikea Regional Distribution Centre, UAE



Honda Express Logistics, India



Araak Engineering Industries, Sudan



Mai Lanh Warehouse, Vietnam



QAFCO Warehouse, Qatar



Al Bilad Warehousing Development, Bahrain



Al Naqel Express, Saudi Arabia



ITC Ltd., India

SHOPPING CENTRES & SHOWROOMS



Reliance Retail, India



Enma Mall, Bahrain



Bashir Motors - Nissan Showroom, Sudan



Tuong Hai Auto Showroom, Vietnam



Honda Car Showroom, Kuwait



Honda Bike Showroom, Kuwait



Crystal Island Showroom, Saudi Arabia



Ikea Showroom, Saudi Arabia

HOSPITALS

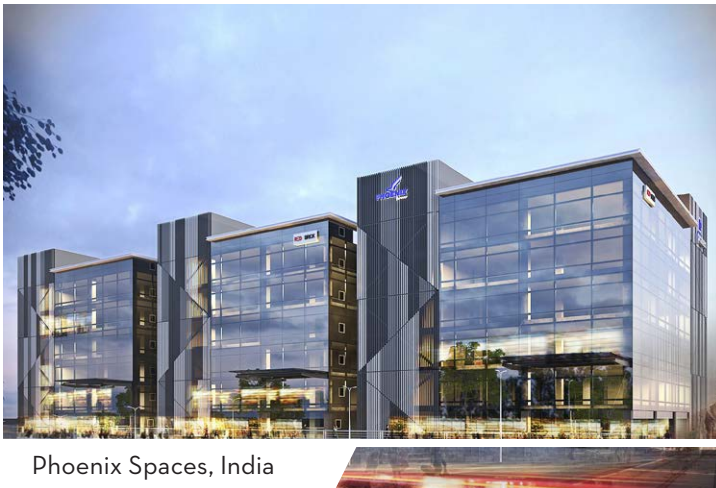


Al Jahra Hospital, Kuwait



Al Adan Hospital, Kuwait

OFFICES & OTHER COMMERCIALS



Phoenix Spaces, India



Aradous Contracting Headquarters, Bahrain



Tanzania Road Haulage, Tanzania



JSW Steel Office, India

EDUCATION



KPC Training Centre, Kuwait



National Training Institute, Oman



Australian College, Kuwait

AIRCRAFT HANGARS



Helicopter Hangar, Vung Tau, Vietnam



Tropicana Hangar, Egypt



Aircraft Hangar, Yemen

HEAVY INDUSTRIAL



Meenakshi Energy, India



Conveyor Structure For Ruwais
Sulphur Expansion For Dodsai, UAE



Alstom Bharat Forge, India



Thermax, Algeria



Thermax, South Korea

INFRASTRUCTURE & UTILITIES



L&T Hyderabad Metro Station, India



Bengaluru Metro - Inspection Bay, India



AFCON Marine Jetty, UAE



Pipavav Shipyard, India

SPORTS & LEISURE



Burj Al Hamam Restaurant, Kuwait



Decathlon Sports, India



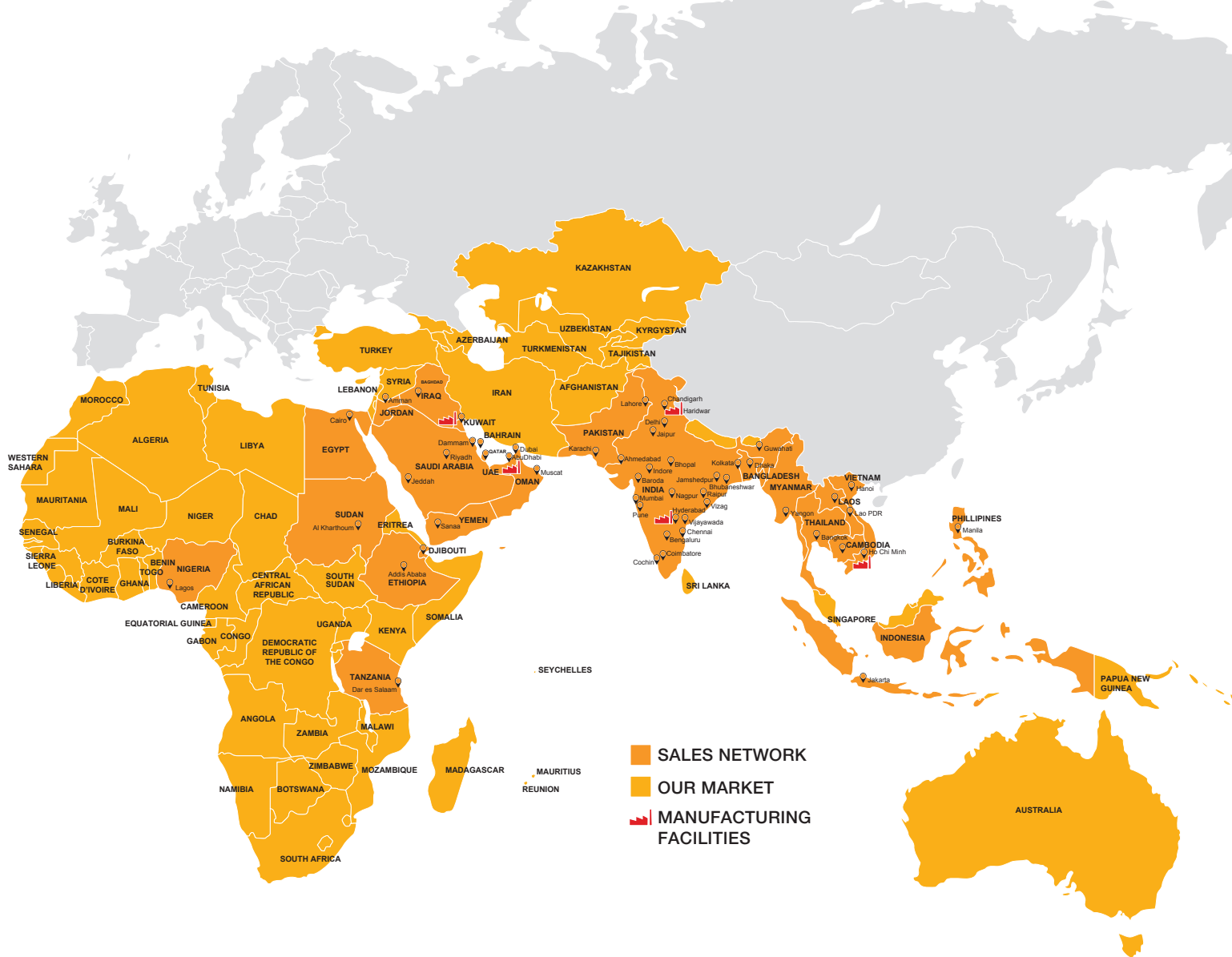
Wokhay Restaurant, Kuwait



National Theatre, Bahrain

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2020 Edition

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Kirby is a wholly owned subsidiary of Alghanim Industries



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